

## Nexans expands its global wind turbine cabling partnership with Vestas Wind Systems

- *The two-year contract will see Windlink® medium voltage (MV) and low voltage (LV) cable kits installed inside Vestas wind turbines around the world.*
- *In the framework of the resident engineer programme, Nexans is working alongside Vestas on reducing levelized cost of energy and improving time-to-market for new turbines.*

**Paris La Défense, November 21, 2019** – Nexans has secured a two-year global supply contract to provide Vestas Wind Systems with Windlink® cable kits for onshore wind turbines in Europe, the US and China. This latest agreement extends Nexans' long-standing position as a global supplier for Vestas.

As the countries continue the shift towards renewable energy sources, the global installed capacity for wind energy reached 591 GW in 2018 and is expected to grow further in the coming years<sup>1</sup>. Over 100 GW of the global installed capacity is provided by Vestas wind turbines operating in over 80 countries worldwide, establishing the company as an undisputed market leader.

As a long-term partner of Vestas Wind Systems, Nexans has been supplying Vestas with pre-assembled MV cable kits for the wind turbine main power circuit, ready-to-install LV cables and cable assemblies for nacelle and tower as well as power accessories such as connectors and surge arrestors. In the framework of the new two-year contract, Nexans will build on its global industrial footprint to supply MV and LV cable kits from hubs close to Vestas operations in Europe, China, the USA and Brazil.

In parallel, Nexans has launched a resident engineer programme with Vestas. In the framework of this programme, Nexans has been working hand-in-hand with Vestas teams to reduce levelized cost of energy (LCOE) and allow Vestas' customers to achieve the best possible return on investment (ROI). Thus, Nexans has helped Vestas optimise cabling engineering and design time in order to reduce LCOE by accelerating the time-to-market for new more performant turbines.

*“As one of the key actors of the energy transition, we are proud to support Vestas in its mission of bringing new sustainable energy solutions to power a brighter future,” **Julien Hueber, Nexans Executive Vice President – Industry Solutions & Projects**, said. “This global contract is the perfect illustration of the New Nexans’ industrial ambition. Building on our legacy as a cable manufacturer, we seek to team up with our clients and help them design more efficient solutions for the key challenges of today.”*

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<sup>1</sup> Global Wind Energy Council, *Global Wind Report 2018*, April 2019

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## About Nexans

Nexans brings energy to life through an extensive range of advanced cabling systems, solutions and innovative services.

For over 120 years, Nexans has been providing customers with cutting-edge cabling infrastructure for power and data transmission. Today, beyond cables, the Group advises customers and designs solutions and services that maximize performance and efficiency of their projects in four main business areas: Building & Territories (including utilities, e-mobility), High Voltage & Projects (covering offshore wind farms, submarine interconnections, land high voltage), Telecom & Data (covering data transmission, telecom networks, hyperscale data centers, LAN), and Industry & Solutions (including renewables, transportation, Oil & Gas, automation, and others).

Corporate Social Responsibility is a guiding principle of Nexans' business activities and internal practices. In 2013 Nexans became the first cable provider to create a Foundation supporting sustainable initiatives bringing access to energy to disadvantaged communities worldwide. The Group's commitment to developing ethical, sustainable and high-quality cables also drives its active involvement within leading industry associations, including Europacable, the NEMA, ICF or CIGRE to mention a few. Nexans employs nearly 27,000 people with industrial footprint in 34 countries and commercial activities worldwide. In 2018, the Group generated 6.5 billion euros in sales.

Nexans is listed on Euronext Paris, compartment A.

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